

Market Data and Perspective



View summary details on a range of properties sorted by Municipality with links to detailed property level information, from the **Property Search Summary** Report.

Access building and available space details including Building Use, Clear Height and Rental Rates using the **Property Overview** report.

Access a summary listing of Industrial properties by Industrial Type broken down by Market, District, Municipality using the **Market Dimensions** report.

Access a detailed summary of a particular Industrial Type, broken down by Province, Market, District, Municipality and Park (future) using the **Industrial Dimensions** report.

Province	Total Inventory			Confirmed Inventory			UnConfirmed Inventory		
	Number of Buildings	Total Area (sq ft)	Percentage of Market (%)	Number of Buildings	Total Area (sq ft)	Percentage of Market (%)	Number of Buildings	Total Area (sq ft)	Percentage of Market (%)
ONTARIO	1,677	263,336,760	100.0	1,191	164,044,333	48.0	4,168	102,844,468	39.2
Greater Toronto Area MARKET	20	14,780,267	5.6	12	9,791,885	68.0	8	6,508,381	39.8
Mississauga	561	12,847,231	4.8	39	1,889,334	14.8	121	10,978,287	89.5
Markham	8	388,790	0.1	1	101,500	26.4	7	285,790	73.6
Richmond Hill	1	1,000,000	0.4	0	0	0.0	1	1,000,000	100.0
Whitby	5,008	239,312,910	90.4	1,158	114,750,739	48.8	3,988	120,578,118	51.2
MARKET TOTAL	2,241	193,349,281	73.4	1,288	111,610,519	57.8	1,081	81,482,762	42.2
Greater Toronto Area MARKET	14	16,209,796	8.3	10	7,970,710	70.9	4	2,269,298	28.1
Mississauga	102	7,211,452	4.5	61	1,602,244	22.6	81	5,406,268	75.0
Markham	2,015	176,811,425	68.8	1,521	102,360,445	58.2	982	72,441,988	43.2
Whitby	1,146	108,888,405	41.7	690	39,888,336	36.4	488	39,356,245	36.1
MARKET TOTAL	9	7,275,856	2.8	8	6,982,847	87.7	1	882,809	12.1
Greater Toronto Area MARKET	30	2,112,223	2.8	14	1,140,130	1.1	27	1,063,093	50.3
Mississauga	1,108	108,472,026	38.2	649	65,294,119	60.8	457	57,126,467	53.1
MARKET TOTAL	718	84,276,564	24.4	444	41,629,739	48.4	274	22,261,455	26.4
Greater Toronto Area MARKET	4	1,887,260	0.7	4	1,887,260	100.0	0	0	0.0
Whitby	9	889,793	0.3	8	811,111	91.2	1	88,682	9.9
MARKET TOTAL	705	61,888,029	23.4	448	28,028,327	46.3	285	22,041,732	35.7

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	Number of Buildings	Total Area (sq ft)	Percentage of Market (%)	Number of Buildings	Total Area (sq ft)	Percentage of Market (%)	Number of Buildings	Total Area (sq ft)	Percentage of Market (%)
Greater Toronto Area MARKET	17,270	201,871,712	100.0	11,711	212,552,029	105.3	12,855	211,038,571	104.1
Greater Toronto Area DISTRICT	4,437	190,480,305	93.9	1,854	115,841,507	57.4	4,581	205,057,088	101.6
Mississauga MUNICIPALITY	3,200	110,241,428	54.6	1,506	62,238,260	30.8	1,15	113,349,178	56.2
Light Industrial TYPE	718	64,216,161	32.0	444	41,629,739	64.6	274	22,041,455	34.4
Manufacturing TYPE	1	1,000,000	0.5	0	0	0.0	1	1,000,000	100.0
Manufacturing TYPE	9	889,793	0.4	8	811,111	91.2	1	88,682	9.9
Whitby TYPE	705	61,888,029	30.7	448	28,028,327	44.3	285	22,041,732	36.7

Parcel	Address	Parcel Code	Buildy Area (sq ft)	Lot Size (acres)	Year Built	Available Space	Building Use	Last Update
35 Precidio Ct	35 Precidio Ct	LRT	0	3.44	NA	NA	Unknown	09/03/2007
35 Precidio Ct	35 Precidio Ct	LRT	0	3.44	NA	NA	Unknown	09/03/2007
35 Precidio Ct	35 Precidio Ct	LRT	0	3.44	NA	NA	Unknown	09/03/2007
35 Precidio Ct	35 Precidio Ct	LRT	0	3.44	NA	NA	Unknown	09/03/2007
35 Precidio Ct	35 Precidio Ct	LRT	0	3.44	NA	NA	Unknown	09/03/2007
35 Precidio Ct	35 Precidio Ct	LRT	0	3.44	NA	NA	Unknown	09/03/2007
35 Precidio Ct	35 Precidio Ct	LRT	0	3.44	NA	NA	Unknown	09/03/2007
35 Precidio Ct	35 Precidio Ct	LRT	0	3.44	NA	NA	Unknown	09/03/2007
35 Precidio Ct	35 Precidio Ct	LRT	0	3.44	NA	NA	Unknown	09/03/2007
35 Precidio Ct	35 Precidio Ct	LRT	0	3.44	NA	NA	Unknown	09/03/2007

Access a listing of Industrial Management Companies ranked by total square footage in their portfolio from the **Top 25** report.

Management Company	Number of Properties	Total Building Area (sq ft)
Greater Toronto Area	55	16,244,775
Ontario Corporation	44	4,152,837
Barclay	28	5,295,232
BCI Real Estate	19	3,816,105
INSTRIT	16	2,706,100
Morguard Investments Limited	12	2,287,482
200 Management Inc.	10	1,945,000
Manes	10	1,625,384
Spruce Estates	9	725,103
En-Mis Development	8	1,245,000
CGE Management Ltd.	7	1,245,000
Concession Capital Corp.	7	1,245,000
4 & 1/2 Group Inc.	6	1,245,000
Midco Properties	6	1,245,000
Haggis Development Partners	6	1,245,000
Global Management Ltd.	6	1,245,000
CE Real Estate	6	1,245,000
Standard Life Realty Advisors	6	1,245,000
Deputy Property Advisors and Vp	6	1,245,000
Highly Property Realty Advisors	6	1,245,000
Securus Group	6	1,245,000
Envy Treatment	6	1,245,000
Claxton	6	1,245,000
Horvath Development Ltd.	6	1,245,000

View a summary of land parcels which have been zoned for Industrial Use from the **Land Search Summary** report.

Access listings of current inventory of Industrial Properties by Manager Company from the **Company Contact Report**.

Province	Market	District	Industrial Type	Address	Parcel Code	Buildy Area (sq ft)	Lot Size (acres)	Available Space	Building Use	Last Update	Priority Listing
ON	Greater Toronto Area	Mississauga	Light Industrial	35 Precidio Ct	LRT	0	3.44	NA	Unknown	09/03/2007	NA
ON	Greater Toronto Area	Mississauga	Light Industrial	35 Precidio Ct	LRT	0	3.44	NA	Unknown	09/03/2007	NA
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ON	Greater Toronto Area	Mississauga	Light Industrial	35 Precidio Ct	LRT	0	3.44	NA	Unknown	09/03/2007	NA

Industrial Market Definitions



ALTUS ZONING CATEGORIES

Altus Light Industrial (A - LI)

Typically warehouse, distribution, light manufacturing or industrial mall uses. Described as Light Industrial, Prestige Industrial, Business Park, Employment, Prestige Employment or Restricted Industrial etc. Service and / or commercial uses are also included in this designation, provided that they are permitted in addition to the main industrial uses above. This designation generally excludes automotive repair; service and body shops, which was consistent with the municipal information reviewed. Outside storage can be included in this category, mainly where the permitted uses focus on "light industrial". However, outside storage does not typically exceed 20% to 30% of the overall site coverage and/or carries restrictive screening requirements.

Altus Service Commercial (A -SC)

Properties which have an industrial zoning that includes the tag "industrial", but where the uses are clearly service and/or commercial in nature and, importantly, the traditional uses of warehouse, distribution, light manufacturing and industrial malls are specifically excluded. Permitted uses generally include hotels, motels, offices, service commercial, financial institutions, automotive repair; banquet halls, etc

Altus Medium / Heavy Industrial (A-MH):

Generally, these uses are intense uses and more often than not permit significant outside storage, often with little or no screening requirements. Medium and Heavy uses can include transportation yards, contracting yards, smelting, heavy manufacturing, chemical plants, and fuel storage. Many municipalities also allow automotive repair, service and body shops, with some classing these as heavy and some as medium uses.

Altus Infrastructure (A-I):

Properties that are typically related to a specific industrial use such as: airports; ports; harbours; ship building; rail yards and track; municipal yards; power plants and power lines; etc.

Altus Resource Extraction (A-E):

Primary use is directly related to the extraction of a natural resource such as: pits; quarries; agriculture; mining; forestry; sand and gravel extraction; concrete and asphalt batching facilities, and; crushing and screening plants.

Altus Disposal (A-D):

Primary permitted uses are municipal land fill sites, recycling facilities, salvage yards, incinerators and sewage treatment.

Altus Rural (A-R):

Often described as Rural, Non-Serviced, Dry or even Restricted (lacks services, see below) Uses. May or may not include outside storage, the primary test is lack of municipal services and provision of well and septic systems. Often these properties have lower permitted site coverage ratios and restrictions on water use, hence the "Dry" designation (water is to be only used for the sanitary needs of the employees).

INDUSTRIAL TYPES & BUILDING USES

LIGHT INDUSTRIAL

- Condominium
- Multiple Tenant
- Mini-Warehousing
- Single Tenant

MEDIUM/HEAVY INDUSTRIAL

- Automotive assembly
- Automotive parts production plant
- Heavy manufacturing (non-automotive)
- Steel Production/Processing
- Truck Terminal

INFRASTRUCTURE

- Power Generation
- Railway
- Shipyard/drydock

RESOURCE EXTRACTION

- Agriculture
- Forest Products
- Gravel/Quarry/Sand Pit
- Mining
- Oil & Gas Production/Processing

DISPOSAL

- Abattoir/Rendering Plant
- Dump/Transfer Station or Landfill
- Recycling Facility
- Sewage Treatment/Waste Disposal
- Water Treatment/Pumping Station

QUARTERLY PRICING

Province of Ontario	\$9,800
Greater Toronto Area Only	\$7,000
Greater Ottawa Area Only	\$1,200
Secondary Markets in Ontario Only	\$2,400

All pricing is based on a quarterly subscription with no limits on total number of users or number of logins. Price includes training and support.